

THE ONE & ONLY BUSINESS AVIATION SHOW IN THE REGION

SPONSORSHIP PACKAGES



7 - 9 SEPTEMBER 2023
SKYPARK RAC SUBANG, SELANGOR, MALAYSIA



PACKAGE	PLATINUM PACKAGE	GOLD PACKAGE	SILVER PACKAGE
RATE	RM80,000	RM60,000	RM30,000
Bare Space Booth (Space only)	36 SQM	36 SQM	18 SQM
Exhibitor Badges	10	8	6
Invitation to Appreciation Dinner	3	2	2
Invitation to Networking Reception	6	4	4
Exhibitor Parking Sticker	3	2	2
Recognition as sponsor in pre-event marketing	✓	✓	✓
Listed in SAS 2022 Event Directory Inclusive Logo	✓	✓	✓
Listed in SAS 2022 Website Under Exhibitor List	✓	✓	✓
Advertisement in SAS 2022 Program Book	2 pages	1 page	Half page



TALK TO US TODAY!

Jamie Haniff Ramlee
+6019 320 1522
jamie@investselangor.my

Khairul Bariah Jailani
+6017 271 7656
bariah@investselangor.my

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ENTITLEMENT	EXCLUSIVE SPONSOR APPRECIATION DINNER	EXCLUSIVE SPONSOR NETWORKING RECEPTION
RATE	RM60,000	RM50,000
Speaking Slot	Yes	✓
Corporate Video	Yes	✓
Reserved Table	2 table	1 table
Recognition in pre-event marketing	✓	✓
Provide promotional materials during event	✓	✓
Corporate Signage/Bunting during event	10 units	8 units



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SPONSORSHIP APPLICATION FORM

1. SPONSOR PROFILE

COMPANY DETAILS

Company Name _____ ROC/ROB Number _____

Address _____

Postcode _____ City/ State _____ Country _____

Phone (country code) _____ Fax _____

Website _____

COMPANY PROFILE

(Please tick (v) whichever relevant)

- Company
 MNC
 SME
 Government
 Institution/Training Centre
 Banking
 Other (Please Specify) _____

BUSINESS CATEGORY (Please tick (v) whichever relevant)

- General Aviation Business Aviation Manufacturer Services Training Centre OEM
 Ground Handler MRO Supplier Others (Please specify) _____

PLEASE NAME THE CONTACT PERSON FOR THE PURPOSE OF:

LIAISON

Salutation _____ Name _____

Designation _____ Department _____

Office No. _____ Mobile No. _____

Email Address _____

BILLING

Salutation _____ Name _____

Designation _____ Department _____

Office No. _____ Mobile No. _____

Email Address _____

2. SPONSORSHIP OPPORTUNITIES

NO	CATEGORY	RATE(RM)	PLEASE TICK HERE
1.	Platinum	80,000.00	
2.	Gold	60,000.00	
3.	Silver	30,000.00	
4.	Appreciation Dinner	60,000.00	
5.	Networking Reception	50,000.00	

3. PAYMENT TERMS

- The organiser will send the Quotation and Contract separately after receiving the Sponsorship Application Form.
- Upon agreement with the Quotation and Contract, the invoice will be issued for payment purpose.
- 30% of the total payment is required within two weeks from the invoice date.
- 70% of the balance payment is due one month before the event.



TERMS & CONDITIONS

1. Application for Exhibition Space

Application for exhibition space in the Selangor Aviation Show 2022 shall be made on the from overleaf and shall be duly signed by the Applicant or an authorized person from the said company/organization. If the Space Application Form is signed on behalf of the Applicant, it should state the Applicant's name. Upon the receipt of the Space Application Form by the organizer, a Space Quotation and Contract will be sent separately. Upon agree on the final price, Applicant must sign, chop, and return the Space Quotation and Contract and an Invoice will be issue and the 30% initial payment is required within 2 weeks form the Invoice date for space locking and shall bind the Applicant; which is now be referred as Exhibitor to exhibit in Selangor Aviation Show 2022 and to observe all the Rules and Regulations of the Selangor Aviation Show 2022 exhibition whether it is deem stated or deem to be stated. The Organiser reserves all rights to refuse any Application without prior notice and/or reasons stated.

2. Payment

- a) The payment schedule is as follow:
- 30% Non-Refundable initial payment within 2 weeks from the Invoice date and 70% balance payment by 8th August 2022, OR
 - If the Space Application Form is submitted on or after 8th August 2022, 100% payment is required upon issuing of the Invoice.

b) All sums payable under this Space Application Form are subject to 6% Malaysian Sales and Service Tax (SST). Total payable amount stated in the overleaf only represents payment for the site with, or without Organiser's stand fitting as appropriate, and details of which are set out in the overleaf. Payable amount including 6% SST will be stated in the Space Quotation and Contract and Invoice. All other goods and services required by the Exhibitor shall be paid for by the Exhibitor in addition thereto. Exhibitors will not be allowed to occupy their space or stands if the payment terms specified in this Space Application Form are breached and/or cannot be varied under any circumstances.

3. Cancellation of Participation

The Organiser has kept available for the Exhibitor, the Exhibition Space applied and agree for in the Space Quotation and Contract for the purposes of its participation in Selangor Aviation Show 2022. The Exhibitor acknowledges that the cancellation of its participation in the Selangor Aviation Show 2022 will cause the Organiser to suffer significant financial loss. Therefore, the Exhibitor agrees to abide by the following Cancellation Policy:

For Cancellation Notice received by the Organiser	% of the Total Amount
120 days or more prior to Selangor Aviation Show 2022	50%
90 days or less prior to Selangor Aviation Show 2022	75%
60 days or less prior to Selangor Aviation Show 2022	100%

This scale of charges will take effect from the date the Organiser receives written Cancellation Notice from the Exhibitor by letter, email, or fax. In addition to this scale, the Exhibitor shall indemnify the Organiser for all losses, damages, and liabilities as a result of this Cancellation.

4. Failure to Exhibit

- a) Any company/organization which, having signed the Space Quotation and Contract for exhibition space, fails to exhibit whether for any reason of the Exhibitor's choosing and has not been released from the Space Quotation and Contract by the Organiser shall be liable for the full amount stated in the Space Quotation and Contract plus any additional costs incurred by the Organiser as a result of such failure to exhibit.
- (b)The Organiser will not be liable in any way if Bodies of Authority such as immigration and customs prevent the attendance of personnel or exhibits at the Exhibition.

5. Limitation of Liability and Indemnity

- a) To the extent permissible under the law, the Organiser, its officers, directors, employees, servants, or agents shall not be liable for:-
- the safety of the Exhibitor, its staff, servants, agents, contractors, or invitees during the exhibition;
 - any damage to or loss of exhibits, articles, or other property of whatever kind brought into the exhibition by the Exhibitor, its staff, servants, agents, contractors or invitees or members of the public; or
 - any other damages or loss (including, without limitation, the loss of goodwill or business profits, interruption due to work stoppage, data loss, computer failure or malfunction, and all other commercial damages or losses or exemplary, aggravated, punitive, or such similar damages whether arising out of contract, tort, or any other legal theory).
- b) The Organiser shall not, in the event, be held responsible for any restrictions or conditions which prevent the construction, erection, completion, alteration, or dismantling of stands or the entity, siting or removal of exhibits, or for the failure of any services or amenities provided by the hall landlords or other third parties.
- c) While the Organiser may provide information on the relevant legal requirements applicable to the Exhibitor (including the licenses and permits which the Exhibitor must obtain, if applicable), the Organiser shall not be responsible for any errors or omission and the Exhibitor is solely responsible for ensuring that it has complied with all legal requirements.
- d) The Organiser shall not be responsible for the acts or omission of any contractor appointed by the Organiser to provide any products or services to the Exhibitor.
- e) If the Organiser is found by a court of competent jurisdiction or any other competent authority or tribunal to be liable notwithstanding the provision of this clause, the aggregate liability of the Organiser for all claims made by the Exhibitor in respect of any loss or damage incurred or suffered shall not exceed the amount paid by the Exhibitor to the Organiser for the space at the event at or during which the loss or damage was incurred or suffered. This limitation does not apply to claims in respect of personal injury or death.
- f) The Exhibitor shall indemnify and hold the Organiser harmless in respect of any loss, damage, expense (including legal costs on a solicitor and clients basis), or liability (whether criminal or civil) and costs of settlement suffered or incurred by the Organiser due to any act, omission, neglect or default of the Exhibitor, its staff, servants, agents, contractors or

invitees, and any claim by any third party that any exhibit, service or other material or the information exhibited, provided, or used by the Exhibitor is the intellectual property rights or any other rights of any party. The indemnity provided under this clause shall survive the termination of this Space Quotation and Contract and is in addition to any other remedy which the Organiser is entitled to under the Malaysian Law.

6. Sub-Letting

The Exhibitor must not transfer, dispose, or part with without the Organiser's consent, or otherwise sublet the whole or any part of its site, whether for financial consideration or otherwise. The Exhibitor must state the names of the principals to be represented if it is an agent, distributor, or licensee, state at the time of contract or through the Exhibitor Manuals' forms. This does not prohibit an Exhibitor displaying the products of a principal for whom it becomes agent, distributor, or licensee after the time of contract, with the prior written permission of the Organiser.

7. Exhibitor's Insurance

Exhibitors shall make sure that they are fully covered by Insurance including, but not restricted to, all risks of their property, exhibits or articles of any kind, public liability, and comprehensive protection against any loss or damage caused by any circumstance whatsoever whether by reason of fire, water, theft, accident, or any other cause. The Exhibitor shall insure against, indemnify, and hold the Organiser harmless in respect of the Exhibitor's liability to the Organiser. If the Organiser so demands the Exhibitor shall provide proof to the Organiser that the Exhibitor has an adequate insurance cover. Exhibitors shall ensure that their temporary staff and the staff of their servants, agents, or contractors are insured against claims for workman's compensation. The period for which such insurances shall be maintained shall be from the time the Exhibitor or any of his servants, agents, or contractors first enters the exhibition grounds until it has vacated the exhibition grounds and all its exhibits and property has been removed.

8. Group Stands

Contracting parties for group stands are responsible for ensuring that all Exhibitors within their group are fully aware of and agree to abide by these Terms and Conditions and by the Rules and Regulations of the Exhibition.

9. Force Majeure

The Organiser shall not be liable to the Exhibitor because of any cancellation or part-time opening of the exhibition, either as a whole or in part, for any non-performance of its obligations under this Contract or for any amendments or alterations to all or any of the Rules and Regulations of the Exhibition in each case to the extent that such occurrence is due to any circumstances not within its control. Force Majeure Event means any circumstance beyond the Organiser's control including, without limitation, acts of God, flood, drought, earthquake or other natural disasters, the outbreak of a pandemic or epidemic (and any measures adopted by local, regional or national governments, legislatures, public health or other competent authorities that are designed to limit the extent or impact of such pandemic or epidemic), collapse of buildings, fire, explosion or accident, any labour or trade dispute, strikes, industrial action or lockouts, interruption or failure of a utility or major technical outage or transportation service, lack of commodities or supplies, vendor or software failure or systems outage or any other event which causes the whole or a substantial part of the Venue to be closed to the public or which otherwise adversely impacts the Event, including (without limitation) by making it impossible or unlawful to host the event at the Venue and/or on the planned date.

10. Unforeseen Occurrences

In the event of any occurrences not foreseen in these Rules and Regulations, the decision of the Organiser shall be final.

11. Copyright

The Exhibitor permits the Organiser to publish before, during, and after the Exhibition any press releases, photographs, product information, and brochures sent to Organiser to obtain publicity for the Exhibition and/or Exhibitor. The Exhibitor guarantees that all graphic elements, designs, and photos are either:

- Original material,
- Paid for by the Exhibitor or,
- Already in the public domain, the Organiser cannot be sued for copyright violation.

12. Counterfeits and Copyright Infringements

Copyright infringement will be vigorously policed at the Exhibition. Copies or counterfeit goods are not permitted at the Exhibition. Exhibitors infringing copyright laws may have their goods confiscated by customs and be banned from future exhibitions.

13. Government Ruling

The Exhibitor shall have no claim against the Organiser should national or state government authorities acting independently or under the auspices of an international authority (e.g. the United Nations), ban, restrict, or refuse participation at the Exhibition by the Exhibitor or the display or promotion of any of its products or service.

14. Governing Law and Jurisdiction

These Terms and Conditions and the Contract between the Organiser and the Exhibitor shall be governed by the laws of Malaysia, and the parties submit to the non-exclusive jurisdiction of the courts of Malaysia.

TERMS AND CONDITIONS of Space Application of Selangor Aviation Show 2022,

Accepted by the Exhibiting Company.

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Date :
Company's Stamp & Signature:
Date: